

Message Text

UNCLASSIFIED

PAGE 01 DAKAR 02908 271637Z

ACTION OPIC-06

INFO OCT-01 AF-10 ISO-00 EB-08 COME-00 TRSE-00 AID-05

/030 W

-----272248Z 014285 /22

R 271545Z APR 77

FM AMEMBASSY DAKAR

TO SECSTATE WASHDC 9252

UNCLAS DAKAR 2908

PASS OPIC AND COMMERCE/MEPD

E.O. 11652: N/A

TAGS: EFIN, BENC, SG

SUBJECT: SENEGAL BALL PEN AND CEMENT PROJECTS

REF: (A) STATE 69443 (B) STATE 89858

1. BALL PEN PROJECT TO WHICH MR. CISSE REFERRED DURING HIS MEETING WAS PROPOSED JOINT VENTURE BETWEEN FRENCH TRADING GROUP CFAO/AND BIC, FRENCH BALL PEN MANUFACTURER. EMBASSY CONTACTED LOPIS AND CFAO EXECUTIVAS ON BIC VENTURE; LATTER REPORT THEY WERE UNABLE TO REACH AGREEMENT WITH BIC AND ARE NOHAPURSUIING PROJECT. LOPIS, AS HE MENTIONED TO OPIC AFRICA FINANCE OFFICER TREADWELL DURING TREADWELL'S WEEK IN DAKAR, IS ACTIVELY PURSUING CONTACTS WITH BIC BUT HAS NOT YET RECEIVED POSITIVE RESPONSE.

2. REGARDING CEMENT PLANT, LOCAL PROMOTOR FALL IS PREPARING LETTER TO COMPANIES SUGGESTED REF (A) WITH COMPLETE DESCRIPTION OF PROJECT. TO RESPOND TO QUESTIONS PARA 3 REF (A), THERE ARE NO BIDDING REQUIREMENTS, TIMETABLES OR DEFINITE FINANCING ARRANGEMENTS AS YET. SENEGALES GOVERNMENT HAS ASKED GERMAN GROUP KLOCKNER INA TO DO MARKET STUDY TO DETERMINE OPTIMUM SIZE FOR NEW CEMENT PLANT AND FRENCH BRGM GEOLOGICAL RESEARCH FIRM TO STUDY ALTERNATE SITES.

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THESE STUDIES ARE ALMOST COMPLETED BUT NO COMMITMENTS HAVE BEEN MADE CONCERNING DESIGN, FINANCING OR CONSTRUCTION. KLOCKNER INA WILL PRESUMABLY HAVE SOME ADVANTAGE AND FRENCH LA FARGE GROUP (WHICH OPERATES SOLE EXISTING CEMENT FACILITY IS SENEGAL) IS PREPARING PROPOSAL, BUT ALL INDICATIONS ARE THAT AMERICAN PROPOSAL WOULD BE WELCOME. MAJOR SHAREHOLDERS IN PROJECT WILL BE SENEGALESE GOVERNMENT AND PRIVATE SENE-

GALESE INTERESTS, BUT COMPANY WHICH IS AWARDED CONTACT WILL
BE EXPECTED TO PLACE EQUITY IN FACTORY TO INSURE SUCCESSFUL
OPERATION OF EQUIPMENT IT HAS PROVIDED.
AGGREY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PROGRAMS (PROJECTS), JOINT VENTURES
Control Number: n/a
Copy: SINGLE
Sent Date: 27-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977DAKAR02908
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770147-0763
Format: TEL
From: DAKAR
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770416/aaaaamug.tel
Line Count: 66
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 485bc19c-c288-dd11-92da-001cc4696bcc
Office: ACTION OPIC
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE 69443, 77 STATE 89858
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 20-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2683576
Secure: OPEN
Status: NATIVE
Subject: SENEGAL BALL PEN AND CEMENT PROJECTS
TAGS: EFIN, BENC, SG, US, OPIC, (CISSE, MOMAR TALLA), (TREADWELL, BRIAN)
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/485bc19c-c288-dd11-92da-001cc4696bcc
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